

Questioning Strategies

Content Areas

- Knowledge of products & services
- Teaching ability
- Project management skills
- Writing
- Technology skills

Interpersonal & Affective Skills

- Enthusiasm
- Adaptability
- Time management skills
- Speaking & listening

Methods & Strategies

- Self-Reporting & Self-Evaluating
 - The situation
 - Your behavior
 - The outcome
- Standardized Assessments
- Simulations
- Scaling (content & interpersonal)
 - Least to most, or lowest to highest
 - Accomplishments
- Additional probes